

**Eric Nelson**  
**President, KPN Consulting**

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Eric Nelson is the President of KPN Consulting. Eric has over 20 years experience in the financial services industry. As president of the firm, he is directly responsible for client acquisition, association partnerships, and marketing. Prior to joining KPN Consulting, Eric served as CFO and Managing Partner of Greenbrier Properties, a commercial real estate company that developed, owned, and operated multifamily properties throughout the country, from 2005 - 2009. His career has also included positions at Wachovia Bank, Henssler Financial Group and Ameriprise Financial, and he has held Series 7, Series 66, and Insurance Licenses. Eric received his BA in Finance with a minor in Marketing from the Terry College of Business – University of Georgia.